

Australian Macadamia
Society Ltd

Annual Report

2023/24

Mission



The Australian Macadamia Society Limited is established to promote all aspects of the macadamia nut industry; to encourage a free interchange of ideas and information amongst macadamia growers and marketers of macadamia nuts and by-products; and to foster and promote goodwill among members of the Society in furtherance of its objects.





Australian Macadamia Society

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Board of Directors AS AT 30 JUNE 2024



Mark Napper

Chair

E: mark@marknapper.com.au

M: 0413 007 197



Michael McMahon

Deputy Chair

E: michael@nutbushfarms.com.au

M: 0419 637 721



Andrew Leslie

Treasurer

E: gindifarm@bigpond.com

M: 0434 191 644



Henrik Christiansen

E: henrik@mffarms.com.au

M: 0447 022 384



Robbie Commens

E: robbie@2te.com.au

M: 0429 553 659



Andrew Waddell

E: andrew.waddell@

stahmannwebster.com.au

M: 0488 401 501

AMS staff AS AT 30 JUNE 2024



Clare Hamilton-Bate

Chief Executive Officer

E: clare.hamiltonbate@

macadamias.org

Mob: 0407 930 586



Stacey Beaumont

Executive Assistant

T: 1800 262 426



Emma Long

Project & Administration

Support Officer

E: emma.long@

macadamias.org

T: 1800 262 426

Levy-funded staff AS AT 30 JUNE 2024



Jacqui Price

Market Development Manager

E: jacqui.price@macadamias.org

M: 0424 107 731



Leoni Kojetin

Industry Development Manager

E: leoni.kojetin@macadamias.org

M: 0433 007 925



Nyree Epplett (part time)

Communications Manager

E: nyree.epplett@macadamias.org

M: 0434 261 070



Emily Grieve

Industry Development Officer

E: emily.grieve@macadamias.org

M: 0438 772 757

Macadamia Conservation Trust AS AT 30 JUNE 2024



Denise Bond

Executive Officer

E: denise.bond@macadamias.org

M: 0488 432 226

Auditors

HLB Mann Judd Assurance GCNC Pty Ltd
Lismore, NSW

While the year ended 30 June 2024 was a period of ongoing change and challenge for the Australian macadamia industry, it was also tempered with a general sense of increasing confidence and better times ahead.

A multitude of external factors impacted all sectors of the industry, from growers, handlers, processors and customers to our end-consumers in both domestic and international markets.

The AMS similarly saw a period of ongoing change under the leadership of Clare Hamilton-Bate, our (no longer new) CEO.

Operationally, the team transitioned to a remote working model, with team members now located in macadamia growing regions from the Northern Rivers of NSW to Bundaberg in Queensland. The team has adapted well and remains as accessible, if not more so, to members and industry in all regions. Our close collaboration with regional partners including NSW Department of Primary Industries, QDAF and Bundaberg Fruit and Vegetable Growers has provided a 'home base' for us when required, and we thank them for their ongoing partnerships.

Changes to the AMS team in 2024 included the departure of two long-serving team members, Tamara Hepburn and Melissa Loveday, and the appointments of Emma Long as our administrative and project support officer, and Emily Grieve as our industry development officer in Bundaberg.

Working with the Board, AMS team and industry, Clare led the development of a new AMS strategic plan, which identified five key areas where we can focus our activities and really deliver and make a difference for the industry.

We have published the plan in the *News Bulletin* and in other communications including this report, so you have hopefully had an opportunity to read it. The AMS vision and purpose underpins all we do. A trusted and valued leader and service

provider supporting a progressive and sustainable Australian macadamia industry, creating value for members and the broader industry, by promoting the industry and delivering effective representation, advocacy and services.

Across each of the five strategic areas, 2024 has been one of focused activity for the team.



L: AMS CEO Clare Hamilton-Bate meets with NSW Minister for Agriculture Tania Moriarty at Paul and Debbie Chapman's orchard in the Northern Rivers, and (R) with QLD Minister for Agricultural Industry Development Mark Furner and Federal Minister for Agriculture Murray Watt.

Advocacy and representation saw Clare and the team engaged in issues as diverse as the supermarket inquiries, the biosecurity protection levy (overturned through collaborative industry pressure in the Senate), the emergency plant pest response to varroa mite and associated negotiations on the Emergency Plant Pest Response (EPPR) levy, industry loans and payback periods, and ongoing technical market access negotiations for key markets.

Market development activity remains a core deliverable, both in the management and delivery of the levy-funded Australian Macadamias marketing program, as well as in building on that strong industry foundation through other non-levy funding and partnership opportunities. In essence, we never miss an opportunity to build awareness of and enthusiasm for Australian macadamias.



The Macadamias Make It Special campaign featuring Giaan Rooney and Matt Moran

Food and lifestyle influencers from South Korea and Japan learned all about macadamias in the Northern Rivers



The **industry development** and **communication** strategies are equally focused on building on the core levy-funded projects that AMS delivers. Our roles in research and development coordination and resource creation and dissemination, as well as our focus on data collation and alignment, all result in information being delivered to industry to enable informed decisions at both business and whole-of-industry levels.

And the **entrusted services** we deliver, the activities that are better delivered on behalf of industry than by any individual grower, handler or supply chain business alone, continue to build and develop, including the industry risk and crisis management plan and the Masterclass in Macadamia Management. The masterclass is an initiative to develop our people to ensure a strong and informed cohort of individuals to help develop the industry well into the future.

In conclusion, I'd like to thank my fellow directors.

Both Henrik Christiansen and Andrew Waddell joined the AMS Board in 2024, filling vacancies left by the resignations of Michael Russo and Daniel Howorth. I thank Michael and Daniel for their service and Henrik

and Andrew for their commitment in joining the Board. Two longstanding directors, Michael McMahon (our Deputy Chair) and Andrew Leslie (our Treasurer), stood for re-election before the AGM and both were returned for a third term unopposed.

I'd also like to thank Clare and the whole AMS team for their commitment and professionalism. As well as performing their normal roles, 2024 has had the added challenge of planning and delivering AusMac, our industry's premier event.

In the year ahead, we will be reviewing mechanisms to fund and secure the future of the AMS as a proactive and effective support mechanism for the industry. As we do this, I hope our members will continue to work with us to encourage others to engage with AMS.



While our focus is on delivering for both members and industry, it is our members who are essential to allow us to remain engaged in all regions and enable us to continue our work on behalf of this great industry.

Mark Napper
AMS Chair



MacGroups in Bundaberg and the Northern Rivers.

Norman R. Greber OAM Memorial Trophy

Craig Maddox

Young Achiever of the Year

Scott Hill

Life Membership

Larry McHugh



Michael Cooper, Grower of the Year (Large farm)



Gary and Julie Davis, Grower of the Year (Small farm)

2024 Grower of the Year

National winners

Large farm

Michael Cooper (Mr Macadamia), 1.67 t/ha SKR in 2023 and average of 1.48 t/ha SKR over five years (2019-2023).

Small farm

Gary and Julie Davis (Glendamia Park) 2.93 t/ha SKR in 2023 and average of 1.96 t/ha SKR over five years (2019-2023).

GROWER OF THE YEAR SELECTION CRITERIA

Must win one of the regional productivity categories. Has the highest long-term saleable kernel productivity per bearing hectare (over last five years, minimum of four years participating in benchmarking).

Regional winners

Finalists in the regional awards were shortlisted by the QDPI benchmarking team using yield and quality data collected from the 2023 season. The awards are separated into small and large farms. Regional winners are listed below. Farm names, where applicable, are listed in brackets.

Central Queensland

Best productivity

Large farms - Hinkler Park Plantations (Oakwood C and South Bundaberg), 1.47 t/ha SKR
Small farms - Macadamia Farm Management (Quamby), 1.24 t/ha SKR

Best quality

Large farms - Macadamia Farm Management (MFH), 0.53% RKR
Small farms - Macadamia Farm Management (Riverbend), 0.53% RKR

Gympie Queensland

Best productivity

Large farms - (Aleena Plantations), 1.4 t/ha SKR
Small farms - Paul and Deanne Ryan (Green Acres), 1.7 t/ha SKR

Best quality

Large farms - Ian and Candy Johnson (Downsfield), 1.16% RKR
Small farms - Mitchell, Gary and Julie Davis (Kilfenora South), 0.44% RKR

Glass House Mountains Queensland

Best productivity

Large farms - Michael Cooper (Mr Macadamia), 1.67 t/ha SKR
Small farms - Gary and Julie Davis (Glendamia Park), 2.93 t/ha SKR

Best quality

Large farms - Michael Cooper (Mr Macadamia), 0.8% RKR
Small farms - Joy and Daniel Greensill (Qld Farming), 0.41% RKR

Northern Rivers NSW

Best productivity

Large farms - Callan Harding (Highgate), 1.33 t/ha SKR
Small farms - Steve and Brooke McLean (Macadamia Allsorts) and Amanda and Andrew Keller (Foxtail Farm), 1.83 t/ha

Best quality

Large farms - CL Macs (Teven), 1.58% RKR
Small farms - Bruce and Liz Green (Green), 0.98% RKR

Mid North Coast NSW

Best productivity

Large farms - Arapala Macadamia Farm (Thurgoods), 1.09 t/ha SKR
Small farms - Glen Barnes (Patagonia Macadamia Orchard), 1.55 t/ha SKR

Best quality

Large farms - Victoria Thynne (Elanora), 0.7% RKR
Small farms - Aman Singh (AS and RK Lehl), 1.2% RKR

REGIONAL WINNERS SELECTION CRITERIA

Best productivity: highest saleable kernel tonnes per bearing hectare and best quality: lowest reject kernel recovery and achieving or exceeding 2023 mature farm (10+ years) industry average saleable kernel productivity.

GYMPIE, GLASS HOUSE MOUNTAINS, NRNSW AND MNNSW

Small farms = >5 ha to <30 ha
Large farms = >30 ha

BUNDABERG AND CENTRAL QUEENSLAND

Small farms = >10 ha to <50 ha
Large farms = >50 ha

Strategic Plan

2024-2028

Our Vision

AMS is trusted and valued as a leader and service provider supporting a progressive and sustainable Australian macadamia industry.

Our Purpose

To create real value for our members and the broader Australian macadamia industry by promoting the industry and delivering effective representation, advocacy and services.

Our Values

Leadership

Be innovative, adaptable and adept in supporting the industry to achieve its potential.

Integrity

Always act with integrity and professionalism.

Influence

Inform and advocate to lead change.

Collaboration

Foster a culture of cooperation recognising collective efforts yield greater impact.

Strategic Objectives

- **Representation and Advocacy**
We will proactively represent and advocate to achieve beneficial outcomes for the Australian macadamia industry.
- **Communication and Engagement**
We will ensure our members are heard, the industry is engaged, and our key stakeholders are informed.
- **Market Development**
We will grow demand for Australian macadamias by managing market development programs effectively seeking best trade outcomes.
- **Industry Development**
We will enable improved quality, productivity and sustainability outcomes for the Australian macadamia industry.
- **Entrusted Services**
We will drive and promote initiatives that deliver industry-wide benefit, where AMS is the natural custodian on behalf of industry.

Strategic Objectives IN DETAIL



Representation and Advocacy

We will proactively represent and advocate to achieve beneficial outcomes for the Australian macadamia industry.

- Effectively represent the industry in prescribed representative roles¹.
- Actively engage and represent the industry on key industry forums².
- Advocate and represent the industry on key issues, holding all levels of government and relevant agencies to account.
- Advocate for effective and appropriate investment of macadamia R&D and marketing levies.
- Develop and maintain industry position in key policy areas.
- Represent the industry to maintain our social licence.
- Build, maintain and leverage strong, informed, and effective networks to strengthen advocacy.

Communication and Engagement

We will ensure our members are heard, the industry is engaged, and our key stakeholders are informed.

- Effectively deliver the levy funded industry communication program.
- Regularly engage in dialogue with members and key stakeholders on issues affecting industry sustainability.
- Communicate with industry on current and emerging issues.
- Communicate with industry stakeholders, wider networks, and the community to promote the industry and raise awareness of the economic, social, and environmental benefits the industry delivers.
- Effectively communicate AMS roles, responsibilities, and the value we provide to our members and industry.

Market Development

We will grow demand for Australian macadamias by managing market development programs effectively.

- Effectively deliver the levy funded market development program, managed in collaboration with Hort Innovation.
- Create and maximize non-levy funded marketing and collaborative opportunities to raise awareness and visibility of Australian macadamias.
- Work with key stakeholders, including Austrade and State Trade Agencies, to maximise market development opportunities.
- Advocate for improved market access protocols and trade outcomes.
- Support the industry by providing access to robust production and market data and insights.

Industry Development

We will enable improved quality, productivity and sustainability outcomes for the Australian macadamia industry.

- Effectively deliver the levy funded industry development program.
- Seek other funding to deliver industry development activities, which address industry priorities.
- Leverage our knowledge, industry position and networks to strengthen R&D outcomes and maximise benefits.
- Work with Hort Innovation to identify and address any strategic gaps in the industry R&D planning.
- Engage and collaborate with commercial services and innovation hubs to help embed new technologies and systems to improve business outcomes.
- Assist industry in managing emerging issues impacting production.
- Ensure stakeholders are engaged and informed through communication programs and industry activities.

Entrusted Services

We will drive and promote initiatives that deliver industry-wide benefit, where AMS is the natural custodian on behalf of industry.

- Develop, maintain, and update, as necessary, key frameworks, plans and policies which inform industry-wide position and practice in areas such as good agricultural practice, sustainability, biosecurity, food safety and risk & crisis management.
- Set the standard and facilitate the accreditation of laboratories through the Kernel Laboratory Accreditation Scheme (KLAS) to ensure clear and objective assessment of kernel quality.
- As trustee, continue to support the Macadamia Conservation Trust, through strong governance and strategic and operational support, in its objective to conserve wild macadamia populations.
- Build industry capacity through education and development pathways.

¹ The Australian Macadamia Society is the prescribed industry body or lead industry contact for Hort Innovation (HIA), Plant Health Australia (PHA), Consultative Committee on Emergency Plant Pests (CCEPP), National Management Group (NMG), Dept. Agriculture Fisheries and Forestry Levy Revenue Service (DAFF LRS), Australian Bureau of Statistics, National Residue Survey (NRS) and Australian Pesticides & Veterinary Medicines Authority (APVMA)

² AMS is the representative industry member for Australian Nut Industry Council (ANIC), Nuts for Life (N4L), International Nut and Dried Fruit Council (INC), International Macadamia Symposium (IMS), World Macadamia Organisation (WMO), Plant Industry Forum (PIF), NFF Horticulture Council (though ANIC)



Financial Statements

FOR THE YEAR ENDED 30 JUNE 2024

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Australian Macadamia Society Limited

ABN 19 010 689 415

Directors' Report For the Year Ended 30 June 2024

The directors present their report, together with the consolidated financial statements of the Group, being Australian Macadamia Society Limited ("the Company") and its controlled entities, for the financial year ended 30 June 2024.

Information on directors

The names, qualifications, experience and special responsibilities of each person who has been a director during the year and to the date of this report are:

Mark Napper	Appointed 6 June 2022
Qualifications	BA (Accounting); Masters Business Administration; Graduate Australian Institute of Company Directors; Fellow Australian Certified Practicing Accountants
Experience	Ex-stone fruit and custard apple grower in Bangalow NSW 30+ years experience in Australian agribusiness as CEO and in senior executive roles Owns and operates a business advisory firm specialising in food and agribusiness Extensive experience in the horticulture industry. A previous deputy chair Horticulture Innovation Australia Ltd; co-chaired Horticulture Code of Conduct Review. Currently Chair, Santos Organics Ltd; Chair, Australian Hemp Masonry Co Pty Ltd; Chair, Stanton Dahl & Associates Pty Ltd, Director; Primary Industry Education Foundation Australia Limited
Special responsibilities	Director, Chair
Michael McMahon	Appointed 14 January 2021
Qualifications	Bachelor of Commerce
Experience	Macadamia grower Extensive experience in the horticulture industry in the Bundaberg region since 2003 Former director on the board of Citrus Australia, chair of Citrus Australia's QLD Regional Advisory Group, chair of QLD Citrus Exporters Group and member of the Domestic Market Development Committee Business experience in mixed farming and retail
Special responsibilities	Director, Deputy-Chair
Andrew Leslie	Appointed 30 March 2021
Qualifications	Bachelor of Economics, Post Graduate Diploma in Financial Management, Graduate, Australian Institute of Company Directors
Experience	Macadamia grower Extensive experience in the macadamia industry and operating several farms in the Northern Rivers region of NSW Owns and operates a skincare business with products featuring macadamia oil
Special responsibilities	Director, Treasurer

Australian Macadamia Society Limited

ABN 19 010 689 415

Directors' Report

For the Year Ended 30 June 2024

Information on directors (continued)

Daniel Howorth	Appointed 1 December 2022, Resigned 3 May 2024
Qualifications	Master of Business Administration (Executive), Bachelor of Electronics (Hons)
Experience	Macadamia grower Extensive experience in leading strategic planning for a global pharmaceutical company Ran own consulting business providing services across a range of industries
Special responsibilities	Director
Robert Commens	Appointed 1 December 2022
Qualifications	Bachelor of Applied Science – Agronomy
Experience	Agronomic, industry development and management experience in turf and macadamias. Former Director of the Qld Turf Producers Board. Director of 2 tonne Enterprises - Macadamia Management Company in Northern NSW Experience in industry strategic planning, implementation and project management
Special responsibilities	Director
Henrik Christensen	Appointed 13 September 2023
Qualifications	Bachelor of Business - AgriBusiness Graduate of the Australian Institute of Company Directors
Experience	Macadamia Grower Expertise in macadamia processing, value adding and Fast Moving Consumer Goods (FMCG) Australian Macadamia Marketing Committee Member Member of the HIA Macadamia Strategic Investment Advisory Panel (SIAP) Experienced in Research & Development management and commercialisation Extensive background in the Australian horticulture industry
Special responsibilities	Director
Andrew Waddell	Appointed 24 June 2024
Qualifications	Trade Qualifications, Assoc' Diploma Engineering (Hydraulics) JP, (C'dec)
Experience	Three decades in frontline Sales & Marketing roles Experienced Business Development Manager Careers within Hydraulic Engineering, Mining Equipment Manufacture & Export, and Fresh Produce Production & Export industries Both Strategic Planning & New Market Penetration positions 15 years in the Tree Nut Industry, working with Macadamia, Pecan and more recently Walnut production Eight years a member of the AMS - Marketing Advisory Committee Representative roles with ACBC - Qld Agri, ANIC - Observer, INC., - Working Group (Pecan) AWIA Board Member - Walnut
Special responsibilities	Director, Australian Macadamia Marketing Committee (Chair)

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Australian Macadamia Society Limited

ABN 19 010 689 415

Directors' Report

For the Year Ended 30 June 2024

Company secretary

Clare Hamilton-Bate was appointed to the position of Company Secretary on 1 December 2022.

Principal activities

The principal activities of the Group during the financial year were the development, promotion and representation of the Australian Macadamia nut industry.

No significant change in the nature of these activities occurred during the year.

Strategy for achieving the objectives

The overall purpose of the Company remains to create real value for our members and the broader Australian macadamia industry, by promoting the industry and delivering effective representation, advocacy and services.

The vision of the AMS is to be trusted and valued as a leader and service provider, supporting a progressive and sustainable Australian macadamia industry.

Despite a period of significant upheaval and market disruption, the Australian macadamia crop continues to grow year on year, as planted orchards come into production and further orchard plantings occur. To support this continuing growth, the Company is focussed on five key enabling strategies:

- Representation and Advocacy – we will proactively represent and advocate to achieve beneficial outcomes for the Australian macadamia industry.
- Communication and Engagement – we will ensure our members are heard, the industry is engaged, and our key stakeholders are informed.
- Market Development – we will grow demand for Australian macadamias by managing market development programs effectively seeking best trade outcomes.
- Industry Development – we will enable improved quality, productivity and sustainability outcomes for the Australian macadamia industry.
- Entrusted Services – we will drive and promote initiatives that deliver industry-wide benefit, where AMS is the natural custodian on behalf of industry.

While the Company remains dependent on funding through Horticulture Innovation to deliver much of the marketing and industry development activities it currently undertakes, retained members equity can be used to leverage partnerships with other entities, in the fulfilment of strategic objectives.

Directors' Report

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Directors' Report

For the Year Ended 30 June 2024

Members guarantee

Australian Macadamia Society Limited is a company limited by guarantee. In the event of, and for the purpose of winding up of the company, the amount capable of being called up from each member and any person or association who ceased to be a member in the year prior to the winding up, is limited to \$10 for all members, subject to the provisions of the Company's constitution.

Membership Class	Number of Members	Individual Members Contribution on Winding Up of Company \$	Total Members Contribution on Winding Up of Company \$
Class A1 members	328	10	3,280
Class A2 members	28	10	280
Class A3 members	12	10	120
Class A4 members	3	10	30
Class A6 life members	5	-	-
Class B1 members	50	10	500
Class B2 members	10	10	100
Class B3 members	19	10	190
Class B4 members	7	10	70
Class C1 student members	4	10	40
Class C2 overseas members	3	10	30
Class C3 individual members	13	10	130
Class C4 organisation members	6	10	60
Class C5 complimentary members	1	-	-
Additional financial contacts (sub members)	214	-	-
Total	703		4,830

Meetings of directors

During the financial year, 7 meetings of directors (including committees of directors and AGM) were held. Attendances by each director during the year were as follows:

	Directors' Meetings	
	Number eligible to attend	Number attended
Mark Napper	7	7
Michael McMahon	7	7
Andrew Leslie	7	7
Daniel Howorth	6	5
Robert Commens	7	7
Henrik Christensen	6	6
Andrew Waddell	-	-

Directors' Report

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Directors' Report

For the Year Ended 30 June 2024

Auditor's independence declaration

The auditor's independence declaration in accordance with section 307C of the *Corporations Act 2001* for the year ended 30 June 2024 has been received and can be found on page 6 of the consolidated financial report.

Signed in accordance with a resolution of the Board of Directors:

Director: *MR Napper*
Mark Napper

Dated this 25th day of September 2024

Auditor's Independence Declaration

FOR THE YEAR ENDED 30 JUNE 2024



AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the audit of the consolidated financial report of Australian Macadamia Society Limited for the year ended 30 June 2024, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (b) any applicable code of professional conduct in relation to the audit.

This declaration is in relation to the Australian Macadamia Society Limited and the entity it controlled during the period.

A handwritten signature in black ink, appearing to read "K R Franey".

K R FRANEY
Partner

Lismore, New South Wales
25 September 2024

hlb.com.au

HLB Mann Judd Assurance GCNC Pty Ltd ABN 92 677 525 138

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Liability limited by a scheme approved under Professional Standards Legislation.

HLB Mann Judd Assurance GCNC Pty Ltd is a member of HLB International, the global advisory and accounting network

Consolidated Statement of Profit or Loss and Other Comprehensive Income

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the Year Ended 30 June 2024

		2024	2023
	Note	\$	\$
Revenue	4	2,907,093	4,071,914
Administration and management fees		(880,490)	(791,520)
Conference expenses		-	(469,059)
Project expenses	5	(342,072)	(192,263)
Occupancy expenses		(59,353)	(55,725)
Employee benefits expense		(780,857)	(816,399)
Depreciation and amortisation expense	5	(6,138)	(5,308)
Other expenses		(244,304)	(208,536)
Voluntary Marketing Fund expenses		(3,209)	(544,669)
Contractors		(267,686)	(224,983)
Profit/(loss) before income tax		322,984	763,452
Income tax expense	2(b)	-	-
Net profit/(loss) for the year		322,984	763,452
Other comprehensive income, net of income tax			
Items that will not be reclassified subsequently to profit or loss		-	-
Items that will be reclassified to profit or loss when specific conditions are met		-	-
Total comprehensive income for the year		322,984	763,452

The accompanying notes form part of these financial statements.

Consolidated Statement of Financial Position

AS AT 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Consolidated Statement of Financial Position

As At 30 June 2024

	Note	2024 \$	2023 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	6	1,672,094	665,089
Trade and other receivables	7	506,078	356,903
Inventories	8	9,013	10,041
Other financial assets	9	1,473,031	2,146,361
Contract assets	10(a)	-	68,842
Other assets	11	121,112	6,014
TOTAL CURRENT ASSETS		3,781,328	3,253,250
NON-CURRENT ASSETS			
Property, plant and equipment	12	22,510	21,486
TOTAL NON-CURRENT ASSETS		22,510	21,486
TOTAL ASSETS		3,803,838	3,274,736
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	13	184,109	249,152
Employee benefits	14	66,776	70,307
Contract liabilities	10(b)	663,554	380,022
TOTAL CURRENT LIABILITIES		914,439	699,481
NON-CURRENT LIABILITIES			
Employee benefits	14	23,445	32,285
TOTAL NON-CURRENT LIABILITIES		23,445	32,285
TOTAL LIABILITIES		937,884	731,766
NET ASSETS		2,865,954	2,542,970
EQUITY			
Retained earnings		2,865,954	2,542,970
TOTAL EQUITY		2,865,954	2,542,970

The accompanying notes form part of these financial statements.

Consolidated Statement of Changes in Equity

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Consolidated Statement of Changes in Equity

For the Year Ended 30 June 2024

2024

	Retained Earnings	Total
	\$	\$
Balance at 1 July 2023	2,542,970	2,542,970
Net profit/(loss) for the year	322,984	322,984
Balance at 30 June 2024	2,865,954	2,865,954

2023

	Retained Earnings	Total
	\$	\$
Balance at 1 July 2022	1,779,518	1,779,518
Net profit/(loss) for the year	763,452	763,452
Balance at 30 June 2023	2,542,970	2,542,970

The accompanying notes form part of these financial statements.

Consolidated Statement of Cash Flows

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Consolidated Statement of Cash Flows

For the Year Ended 30 June 2024

	2024	2023
Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:		
Receipts from customers	3,011,401	3,061,843
Payments to suppliers and employees	(2,750,961)	(2,546,251)
Voluntary Marketing Fund contributions received	(3,209)	(982,646)
Donations received	615	1,130
Interest received	82,991	20,657
Voluntary Marketing Fund contributions received	-	540,505
Net cash provided by/(used in) operating activities	340,837	95,238
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from sale of plant and equipment	-	41,818
Purchase of property, plant and equipment	(7,162)	(10,023)
Net redemption/(purchase) of financial assets	673,330	(1,517,463)
Net cash provided/(used) by investing activities	666,168	(1,485,668)
Net increase/(decrease) in cash and cash equivalents held	1,007,005	(1,390,430)
Cash and cash equivalents at beginning of year	665,089	2,055,519
Cash and cash equivalents at end of financial year	1,672,094	665,089
6(a)		

The accompanying notes form part of these financial statements.

Notes to the Financial Statements

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements

For the Year Ended 30 June 2024

The consolidated financial report covers Australian Macadamia Society Limited and its controlled entity ('the Group'). Australian Macadamia Society Limited is a not-for-profit company limited by guarantee, incorporated and domiciled in Australia.

Each of the entities within the Group prepare their financial statements based on the currency of the primary economic environment in which the entity operates (functional currency). The consolidated financial statements are presented in Australian dollars which is the parent entity's functional and presentation currency.

The financial report was authorised for issue by the Directors on 24 September 2024.

Comparatives are consistent with prior years, unless otherwise stated.

1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards - Simplified Disclosures and the *Corporations Act 2001*, as appropriate for not-for-profit oriented entities.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Significant accounting policies adopted in the preparation of these financial statements are presented below and are consistent with prior reporting periods unless otherwise stated.

2 Material Accounting Policy Information

(a) Basis for consolidation

The consolidated financial statements include the financial position and performance of controlled entities from the date on which control is obtained until the date that control is lost.

Intragroup assets, liabilities, equity, income, expenses and cashflows relating to transactions between entities in the consolidated entity have been eliminated in full for the purpose of these financial statements.

Appropriate adjustments have been made to a controlled entity's financial position, performance and cash flows where the accounting policies used by that entity were different from those adopted by the consolidated entity. All controlled entities have a June financial year end.

A list of controlled entities is contained in Note 16 to the financial statements.

Subsidiaries

Subsidiaries are all entities (including structured entities) over which the parent has control. Control is established when the parent is exposed to, or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the relevant activities of the entity.

Recognition of control of Macadamia Conservation Trust

The Directors have identified that the Australian Macadamia Society Limited controls the Macadamia Conservation Trust (MCT). This requires consolidated financial reports to be prepared.

(b) Income Tax

The Company is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements For the Year Ended 30 June 2024

2 Material Accounting Policy Information (continued)

(c) Revenue and other income

Revenue from contracts with customers

The core principle of AASB 15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the Group expects to receive in exchange for those goods or services. Revenue is recognised by applying a five-step model as follows:

1. Identify the contract with the customer
2. Identify the performance obligations
3. Determine the transaction price
4. Allocate the transaction price to the performance obligations
5. Recognise revenue as and when control of the performance obligations is transferred

Generally the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

None of the revenue streams of the Group have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations.

Specific revenue streams

The revenue recognition policies for the principal revenue streams of the Group are:

Subscriptions

Revenue from the provision of membership subscriptions is recognised over time as the membership is utilised.

Voluntary Marketing Fund Contributions

The Group receives voluntary contributions from growers and others in the macadamia industry supply chain for the purposes of building international consumer awareness, driving global consumption of macadamia products and maintaining a viable return to macadamia growers. Contributions are recognised as revenue when received. Contributions can only be spent in accordance with the Voluntary Marketing Fund Charter. Refer to Note 6 for further details.

Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements

For the Year Ended 30 June 2024

2 Material Accounting Policy Information (continued)

(c) Revenue and other income (continued)

Statement of financial position balances relating to revenue recognition

Contract assets and liabilities

Where the amounts billed to customers are based on the achievement of various milestones established in the contract, the amounts recognised as revenue in a given period do not necessarily coincide with the amounts billed to or certified by the customer.

When a performance obligation is satisfied by transferring a promised good or service to the customer before the customer pays consideration or before payment is due, the Group presents the contract as a contract asset, unless the Group's rights to that amount of consideration are unconditional, in which case the Group recognises a receivable.

When an amount of consideration is received from a customer prior to the entity transferring a good or service to the customer, the Group presents the contract as a contract liability.

Grants

Grant revenue is recognised in profit or loss when the Group satisfies the performance obligations stated within the funding agreements.

If conditions are attached to the grant which must be satisfied before the Group is eligible to retain the contribution, the grant will be recognised in the consolidated statement of financial position as a liability until those conditions are satisfied.

Interest revenue

Interest is recognised using the effective interest method, which for floating rate financial assets is the rate inherent in the instrument.

Other income

Other income is recognised on an accruals basis when the Group is entitled to it.

(d) Inventories

Inventories are measured at the lower of cost and net realisable value. Cost of inventory is determined using the first-in-first-out basis and is net of any rebates and discounts received.

(e) Property, plant and equipment

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment.

Depreciation

Property, plant and equipment, excluding freehold land, is depreciated on a straight-line basis over the assets useful life to the Group, commencing when the asset is ready for use.

Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements

For the Year Ended 30 June 2024

2 Material Accounting Policy Information (continued)

(e) Property, plant and equipment (continued)

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class	Depreciation rate
Plant and Equipment	12.5 - 25%
Furniture, Fixtures and Fittings	7.5% - 10%
Motor Vehicles	12.5%
Computer Equipment	15 - 33%

(f) Economic dependence

Australian Macadamia Society Limited is dependent on Horticulture Innovation Australia Limited (HIAL) for the majority of its revenue used to operate the business. At the date of this report the directors have no reason to believe the Horticulture Innovation Australia Limited (HIAL) will not continue to support Australian Macadamia Society Limited.

(g) Adoption of new and revised accounting standards

The Group has adopted all standards which became effective for the first time at 1 July 2023, the adoption of these standards has not caused any material adjustments to the reported financial position, performance or cash flow of the Group.

(h) New accounting standards for application in future periods

The AASB has issued new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods. The directors have decided against early adoption of these Standards, but does not expect the adoption of these standards to have a material impact on the reported position or performance of the Group.

(i) Comparative information

Reclassifications have been made to prior year comparatives for royalty income and management fee expenditure to conform to changes made to the current years' presentation and to enhance comparability.

Notes to the Financial Statements

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements

For the Year Ended 30 June 2024

3 Critical Accounting Estimates and Judgements

The directors make estimates and judgements during the preparation of these consolidated financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

The significant estimates and judgements made have been described below.

Estimation of useful lives of assets

The Group determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful lives could change significantly as a result of technical innovations or some other event. The depreciation and amortisation charge will increase where the useful lives are less than previously estimated lives, or technically obsolete or non-strategic assets that have been abandoned or sold will be written off or written down.

Employee benefits provision

The liability for employee benefits expected to be settled more than 12 months from the reporting date are recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at the reporting date. In determining the present value of the liability, estimates of attrition rates and pay increases through promotion and inflation have been taken into account.

Notes to the Financial Statements

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements For the Year Ended 30 June 2024

4 Revenue

	2024	2023
Note	\$	\$
Revenue from contracts with customers		
Advertising	137,027	142,474
Commissions received	168,399	170,500
Corporate sponsorship	-	3,500
Conference income	784	652,793
Kernel laboratory accreditation scheme fees	34,758	33,925
Project grant income	1,673,769	1,220,595
Royalty income	566,788	939,227
Saleable items	7,640	50,822
Subscriptions	217,735	252,452
Sundry income	961	1,916
Workshops income	341	41,418
	<u>2,808,202</u>	<u>3,509,622</u>
Other revenue		
Donations and fundraising income	615	1,130
Interest received	98,276	20,657
Voluntary marketing fund contributions received	6(b) -	540,505
	<u>98,891</u>	<u>562,292</u>
Total revenue	<u><u>2,907,093</u></u>	<u><u>4,071,914</u></u>

Disaggregation of revenue from contract with customers

Revenue from contracts with customers has been disaggregated as follows:

Geographical regions		
- Australia	2,808,202	3,509,622
Revenue from contracts with customers	<u>2,808,202</u>	<u>3,509,622</u>
Timing of revenue recognition		
- Goods transferred at a point in time	916,698	2,036,575
- Services transferred over time	1,891,504	1,473,047
Revenue from contracts with customers	<u>2,808,202</u>	<u>3,509,622</u>

Notes to the Financial Statements

FOR THE YEAR ENDED 30 JUNE 2024

Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements

For the Year Ended 30 June 2024

5 Result for the Year

Significant expenses:

	Note	2024 \$	2023 \$
Depreciation and Amortisation:			
Depreciation expense - plant and equipment		6,138	3,913
Depreciation expenses - motor vehicles		-	1,395
Total Depreciation and Amortisation		6,138	5,308
Project expenses		342,072	192,263
Other employee expenses		11,790	9,721
Voluntary Marketing Fund expenses		3,209	544,669
Contractors		267,686	224,983
Salary and wages		698,030	733,542
Superannuation contributions		71,037	73,136

6 Cash and Cash Equivalents

Cash at bank		1,672,094	665,089
Total cash and cash equivalents	6(a)	1,672,094	665,089

(a) Reconciliation of cash

Cash and cash equivalents reported in the consolidated statement of cash flows are reconciled to the equivalent items in the consolidated statement of financial position as follows:

Cash and cash equivalents	6	1,672,094	665,089
Balance as per consolidated statement of cash flows		1,672,094	665,089

(b) Restricted cash

Voluntary Marketing Fund

Growers and others in the industry supply chain are able to contribute to the Voluntary Marketing Fund maintained by the Group. Contributions received into the Fund are restricted in use as the Group must only expend these monies on marketing activities in accordance with the Voluntary Marketing Fund Charter including making contributions to the World Macadamia Organisation. The below shows movements in the Fund during the year and the closing restricted cash balance included in the cash at bank balance:

Opening balance		10,349	37,555
Revenue recognised	4	-	540,505
Expenditure incurred		(4,770)	(567,711)
Closing restricted voluntary marketing fund balance		5,579	10,349

Notes to the Financial Statements

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

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Notes to the Financial Statements

For the Year Ended 30 June 2024

7 Trade and Other Receivables

	2024	2023
	\$	\$
<i>At amortised cost</i>		
CURRENT		
Sundry debtors	437,338	283,921
Other receivables	68,740	72,982
Total current trade and other receivables	506,078	356,903

8 Inventories

CURRENT		
At cost:		
Finished goods	9,013	10,041
Total current inventories	9,013	10,041

9 Other Financial Assets

<i>At amortised cost</i>		
CURRENT		
Term deposits	1,473,031	2,146,361
Total current other financial assets	1,473,031	2,146,361

10 Contract Balances

The Group has recognised the following contract balances from contracts with customers:

(a) Contract assets		
CURRENT		
Project work in progress	-	68,842
Total current contract assets	-	68,842
(b) Contract liabilities		
CURRENT		
Subscriptions in advance	252,350	113,945
Unexpended grant funds	254,951	266,077
Conference revenue received in advance	156,253	-
Total current contract liabilities	663,554	380,022

Notes to the Financial Statements

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements

For the Year Ended 30 June 2024

11 Other Assets

	2024	2023
	\$	\$
CURRENT		
Prepayments	105,827	2,232
Accrued income	15,285	3,782
Total current other assets	121,112	6,014

12 Plant and equipment

Plant and equipment		
At cost	52,502	45,340
Accumulated depreciation	(29,992)	(23,854)
Total plant and equipment	22,510	21,486
Total property, plant and equipment	22,510	21,486

(a) Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Plant and Equipment	Total
	\$	\$
Consolidated		
Year ended 30 June 2024		
Balance at the beginning of year	21,486	21,486
Additions	7,162	7,162
Disposals - written down value	-	-
Depreciation expense	(6,138)	(6,138)
Balance at the end of the year	22,510	22,510

Notes to the Financial Statements

FOR THE YEAR ENDED 30 JUNE 2022



Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements

For the Year Ended 30 June 2024

13 Trade and other payables

	Note	2024 \$	2023 \$
<i>At amortised cost</i>			
CURRENT			
Trade payables		101,129	85,987
GST payable		21,806	43,726
Payroll liabilities		30,784	19,580
Accrued expenses		30,390	99,859
Total current trade and other payables		184,109	249,152

14 Employee Benefits

CURRENT			
Long service leave		20,891	17,881
Annual leave		45,885	52,426
Total current employee benefits		66,776	70,307
NON-CURRENT			
Long service leave		23,445	32,285
Total non-current employee benefits		23,445	32,285

15 Financial Risk Management

The Group's financial instruments consist mainly of deposits with banks, trade and other receivables and trade and other payables. The totals for each category of financial instruments, measured in accordance with AASB 9 as detailed in the accounting policies to these consolidated financial statements, are as follows:

Financial Assets

Financial assets at amortised cost:

- Cash and cash equivalents	6	1,672,094	665,089
- Term deposits	9	1,473,031	2,146,361
- Trade and other receivables	7	506,078	356,903
Total financial assets		3,651,203	3,168,353

Financial Liabilities

Financial liabilities at amortised cost

- Trade and other payables	13	184,109	249,152
Total financial liabilities		184,109	249,152

Notes to the Financial Statements

FOR THE YEAR ENDED 30 JUNE 2022



Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements

For the Year Ended 30 June 2024

16 Interests in Subsidiaries

Composition of the Group

	Principal place of business / Country of Incorporation	Percentage Owned (%) [*] 2024	Percentage Owned (%) [*] 2023
Subsidiaries:			
Macadamia Conservation Trust	Australia	100	100

^{*}The percentage of ownership interest held is equivalent to the percentage voting rights for all subsidiaries.

Macadamia Conservation Trust

The Australian Macadamia Society Limited ("the Company") acts as trustee for the Macadamia Conservation Trust ("the Trust") which was established to support and conserve the wild macadamia trees.

The Company has a right of indemnity out of the assets of the Trust for liabilities incurred by the Company acting in the capacity of trustee.

The assets of the Trust, which lie behind the right of indemnity, are not directly available to meet any liabilities of the Company acting in its own right.

The assets of the Trust were sufficient to discharge all the liabilities of the Trust at 30 June 2024 and 30 June 2023.

17 Capital Commitments

As at 30 June 2024, the Group had not engaged in any capital commitments (30 June 2023: None).

18 Auditor's Remuneration

	2024 \$	2023 \$
Remuneration of the auditor for:		
- auditing or reviewing the financial statements	21,125	21,750
- other services	3,190	3,820
Total auditor's remuneration	24,315	25,570

19 Key Management Personnel Disclosures

The total remuneration paid to key management personnel of the Company and the Group is \$302,687 (2023: \$350,250).

Other key management personnel transactions

For details of other transactions with key management personnel, refer to Note 20 *Related Parties*.

Australian Macadamia Society Limited

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Notes to the Financial Statements

For the Year Ended 30 June 2024

20 Related Parties

(a) The Group's main related parties are as follows:

(i) Key management personnel:

Any person(s) having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity are considered key management personnel.

For details of remuneration disclosures relating to key management personnel, refer to Note 19 *Key Management Personnel Disclosures* and the remuneration report in the Directors' Report.

Other transactions with KMP and their related entities are shown below.

(ii) Other related parties:

Other related parties include close family members of key management personnel and entities that are controlled or significantly influenced by those key management personnel or their close family members.

(b) Transactions with related parties

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

There were no identified transactions with related parties except for the remuneration of key management personnel disclosed in Note 19 *Key Management Personnel Disclosures*.

21 Members' Guarantee

The Company is incorporated under the *Corporations Act 2001* and is a Company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum of \$10 each towards meeting any outstandings and obligations of the Company. At 30 June 2024 the number of members was 703 (2023: 865).

22 Events after the end of the Reporting Period

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in future financial years.

23 Contingencies

In the opinion of the Directors, the Company did not have any contingencies at 30 June 2024 (30 June 2023: None).

24 Parent entity

The following information has been extracted from the books and records of the parent, Australian Macadamia Society Limited and has been prepared in accordance with Accounting Standards.

The financial information for the parent entity, Australian Macadamia Society Limited has been prepared on the same basis as the consolidated financial statements except as disclosed below.

Notes to the Financial Statements

FOR THE YEAR ENDED 30 JUNE 2022



Australian Macadamia Society Limited

ABN 19 010 689 415

Notes to the Financial Statements

For the Year Ended 30 June 2024

24 Parent entity (continued)

	2024 \$	2023 \$
Statement of Financial Position		
Assets		
Current assets	1,946,806	1,676,986
Non-current assets	22,510	21,486
Total Assets	1,969,316	1,698,472
Liabilities		
Current liabilities	903,150	600,759
Non-current liabilities	23,445	32,284
Total Liabilities	926,595	633,043
Equity		
Retained earnings	102,722	1,065,429
Total Equity	102,722	1,065,429
Statement of Profit or Loss and Other Comprehensive Income		
Net profit/(loss) for the year	(22,707)	161,701
Total comprehensive income	(22,707)	161,701

Guarantees

The parent entity did not enter into any Deed of Cross-Guarantee or other financial guarantees as at 30 June 2024 or 30 June 2023.

Contingent liabilities

The parent entity did not have any contingent liabilities as at 30 June 2024 or 30 June 2023.

Contractual commitments

The parent entity did not have any contractual commitments as at 30 June 2024 or 30 June 2023.

25 Group Details

The registered office of the Group is:
c/- Thomas Noble & Russell
31 Keen Street
Lismore NSW 2480

The principal place of business is:
Level 1/888 Brunswick St
New Farm QLD 4005

Australian Macadamia Society Limited

ABN 19 010 689 415

Consolidated Entity Disclosure Statement For the Year Ended 30 June 2024

Basis of preparation

The consolidated entity disclosure statement has been prepared in accordance with the s295(3A)(a) of the *Corporations Act 2001* and includes the required information for Australian Macadamia Society Limited and the entity it controls in accordance with AASB 10 *Consolidated Financial Statements*.

Name of entity	Entity Type	Trustee, partner or participant in joint venture	Country of incorporation	Australian resident or foreign tax resident	Foreign tax jurisdiction(s) of foreign residents
Australian Macadamia Society Limited	Body Corporate	Trustee	Australia	Australian	N/A
Macadamia Conservation Trust	Trust	N/A	Australia	Australian	N/A

Australian Macadamia Society Limited

ABN 19 010 689 415

Directors' Declaration

The directors of the Company declare that:

1. The consolidated financial statements and notes, as set out on pages 7 to 23, are in accordance with the *Corporations Act 2001* and:
 - a. comply with Accounting Standards - Simplified Disclosure Standard; and
 - b. give a true and fair view of the financial position as at 30 June 2024 and of the performance for the year ended on that date of the Company and consolidated group.
2. In the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
3. The consolidated entity disclosure statement is true and correct.

This declaration is made in accordance with a resolution of the Board of Directors.



Director
Mark Napper

Dated this 25th day of September 2024



Independent Auditor's Report to the Members of Australian Macadamia Society Limited

Report on the audit of the consolidated financial report

Opinion

We have audited the consolidated financial report of Australian Macadamia Society Limited ("the Company") and its controlled entity (the "Group") which comprises the statement of financial position as at 30 June 2024, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- a) giving a true and fair view of the Group's financial position as at 30 June 2024 and of its financial performance for the year then ended; and
- b) complying with Australian Accounting Standards – Simplified Disclosures and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* ("the Code") that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information included in the Director's Report and the Detailed Profit and Loss Statement for the year ended 30 June 2024, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

hlb.com.au

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Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of:

- a) the financial report (other than the consolidated entity disclosure statement) that gives a true and fair view in accordance with Australian Accounting Standards – Simplified Disclosures and the *Corporations Act 2001*; and
- b) the consolidated entity disclosure statement that is true and correct in accordance with the *Corporations Act 2001*, and

for such internal control as the directors determine is necessary to enable the preparation of:

- i) the financial report (other than the consolidated entity disclosure statement) that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- ii) the consolidated entity disclosure statement that is true and correct and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



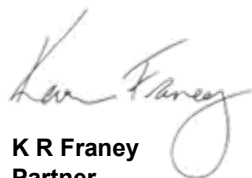
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



HLB Mann Judd Assurance GCNC Pty Ltd
Chartered Accountants



K R Franey
Partner

Lismore, New South Wales
25 September 2024

Disclaimer

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

For the Year Ended 30 June 2024

Disclaimer

The additional financial data presented on page 30 is in accordance with the books and records of the Group which have been subjected to the auditing procedures applied in our statutory audit of the Group for the year ended 30 June 2024. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and we give no warranty of accuracy or reliability in respect of the data provided. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than Australian Macadamia Society Limited) in respect of such data, including any errors or omissions therein however caused.

A handwritten signature in dark ink, appearing to read "Ken Farney", positioned above a horizontal dotted line.

Detailed Profit and Loss Statements

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

Detailed Profit and Loss Statements For the Year Ended 30 June 2024

	2024 \$	2023 \$
AMS OPERATING PROFIT AND LOSS STATEMENT (EXCLUDING THE VOLUNTARY MARKETING FUND)		
Income		
Advertising	137,027	142,474
Commissions received	168,581	170,500
Conference bookings	784	652,793
Corporate sponsorship	-	3,500
Government grants	-	50,000
Interest received	50,936	20,657
Insurance claim proceeds	-	-
Kernel laboratory accreditation scheme fees	34,758	33,925
MCT Management Fees Income	75,065	59,172
Project Income	151,321	90,255
Project Income - Reimbursement of AMS Costs	203,350	155,000
Saleable items	7,595	49,585
Membership Subscriptions	217,026	252,452
Other income	693	1,916
Total income	1,047,135	1,682,228

Detailed Profit and Loss Statements

FOR THE YEAR ENDED 30 JUNE 2024

Expenditure

Accountancy	30,122	25,517
Advertising - Other organisations	600	-
Audit fees	14,601	25,700
Bad debts	-	-
Bank charges	2,901	4,451
Books for resale	2,895	18,899
Board Remuneration	35,000	18,250
Board Representation	7,354	-
Cleaning	77	-
Computer support, licences & software	55,284	65,593
Conference expense	-	468,605
Consultancy	42,682	-
Depreciation	4,954	5,166
Filing fees	2,931	316
Governance expense	-	14,378
Graphic design	3,230	420
Industry conferences	6,326	3,478
Industry meetings	872	8,130
Insurance	12,891	14,360
Internet & website expenses	2,494	1,015
Kernel laboratory accreditation scheme expenses	43,545	28,583
Labour hire	-	85
Leave provision expense	(22,428)	(34,801)
Legal expenses	9,830	10,416
Loss/(Gain) on disposal of assets	-	1,704
Loss/(Gain) on foreign exchange	95	-
News Bulletin Production Costs	11,706	18,752
Office Expenses\Staff Amenities	17,322	16,282
Photograph, Videography, Editing, Copy writing	110	909
Postage, Printing & Stationery	3,324	13,112
Professional Development	20,472	5,136
Publications and subscriptions	20,196	20,423
Project expenses - other	6,736	53,506
Rent	27,901	16,250
Repairs and maintenance	-	1,331
Salaries, superannuation and HR costs	318,650	365,027
Salaries, Super & HR Costs: Contractors	267,686	224,983
Strategy development	2,000	12,000
Stripe fees	485	-
Telephone	2,522	9,339
Training	-	-
Travel expenses	33,371	56,097
Trade - Creative, Production & Samples	589	-
UNE/SCU Projects	78,000	-
Workshops expenses	373	-
Total expenditure	1,067,701	1,493,414
Net operating profit/(loss) before income tax	(20,566)	188,814

Detailed Profit and Loss Statements

FOR THE YEAR ENDED 30 JUNE 2024

Australian Macadamia Society Limited

ABN 19 010 689 415

	2024 \$	2023 \$
AUSTRALIAN MACADAMIA COMMUNICATION PROGRAM (MC21002)		
Income		
Project grants	137,350	137,350
Total income	137,350	137,350
Expenditure		
Project costs	148,248	213,952
Total expenditure	148,248	213,952
Transfer to unexpended grants	81,235	92,133
Unexpended grants brought forward	(92,133)	(168,735)
Net operating (loss)/profit before income tax	-	-
AUSTRALIAN MACADAMIA MARKETING CONSULTANCY (MC18507)		
Income		
Project grants	402,618	224,608
Total income	402,618	224,608
Expenditure		
Project costs	300,887	302,610
Total expenditure	300,887	302,610
Transfer to unexpended grants	32,889	(68,842)
Unexpended grants brought forward	68,842	(9,160)
Total other	101,731	(78,002)
Net operating (loss)/profit before income tax	-	-
MACADAMIA INDUSTRY INNOVATION AND ADOPTION PROGRAM (MC20000)		
Income		
Project grants	398,794	377,260
Total income	398,794	377,260
Expenditure		
Project costs	358,215	370,536
Total expenditure	358,215	370,536
Transfer to unexpended grants	81,235	40,656
Unexpended grants brought forward	(40,656)	(67,567)
Net operating (loss)/profit before income tax	-	33,635
AUSTRALIAN MACADAMIA MARKETING SUPPORT SERVICES PROGRAM (MC21504)		
Income		
Project grants	271,741	203,806
Total income	271,741	203,806
Expenditure		
Project costs	115,648	155,392
Total expenditure	115,648	155,392
Transfer to unexpended grants	107,679	48,414
Unexpended grants brought forward	48,414	-
Total other	156,093	48,414
Net operating (loss)/profit before income tax	-	-
VOLUNTARY MARKETING FUND		
Income		
Contributions received	-	540,505
Total income	-	540,505
Expenditure		
Contributions expense	4,768	564,616
Total expenditure	4,768	564,616
Net operating (loss)/profit before income tax	(4,768)	(24,111)

Detailed Profit and Loss Statements

FOR THE YEAR ENDED 30 JUNE 2024



Australian Macadamia Society Limited

ABN 19 010 689 415

	2024 \$	2023 \$
MACADAMIA CONSERVATION TRUST		
Income		
Donations	615	1,130
Merchandise	45	1,237
Royalties	566,788	939,227
Interest received	47,340	-
Other income	200	-
Total income	614,988	941,594
Expenditure		
Project expenses	25,546	26,331
Professional fees - accounting	8,600	8,900
Management fees	202,577	289,829
Merchandise	50	1,276
Sundry expenses	29,898	16,510
Total expenditure	266,670	342,845
Net operating (loss)/profit before income tax	348,318	598,749
Net consolidated operating profit/(loss) before income tax	322,984	763,452

Australian Macadamia Society Ltd

ANNUAL REPORT 2023/24



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